



Peak Sanitation, LLC  
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## **Ashe County Board of Commissioners**

**150 Government Circle, Suite 2500**

**Jefferson, NC 28640**

**Dear Commissioners,**

**This letter will serve as a Letter of Intent (LOI). Thank you for considering PEAK Sanitation, LLC to be a registered commercial waste hauler in Ashe County. We look forward to serving all Ashe County Residents needing rural waste collection. The following information includes the items required by Ashe County Code of Ordinances 50.43 through 50.61.**

*(1) The name and address of the applicant, and whether the applicant is a sole proprietorship, corporation or partnership, with disclosure of all ownership interest if requested by the County Manager.*

Peak Sanitation is a NC Limited Liability Company. The address is listed at the top of the LOI.

*(2) A list of equipment possessed, available or to be obtained by the applicant.*

Will the County provide details for what types of volumes and the waste streams Peak can consider? This will help us determine the equipment needed. Currently Peak has:

- 2 roll-off trucks
- 1 dump body 1 ton truck
- 1 rear-load garbage truck
- 50 open top roll-off containers
- 17 self-contained compactors
- 12 stationary compactors
- 22 cardboard balers



(3) The number of employees the applicant expects to use in the business. *(More information being compiled and will be submitted to Ashe County.)*

This will be determined by the types of services Peak can provide the County, which will be answered through an understanding of the following:

- What types of roll-off needs does the county require?
  - Construction and Demolition?
  - Convenience site containers?
  - Recycling?
  - Compactors?
  - Who is the customer?
    - The county residents?
    - Local businesses?
- How many commercial businesses are in Ashe County?
  - How many containers are required to provided waste and recycling collection?
- How many households are in Ashe County?
  - Single family homes?
  - Multi-family communities?
  - Will the county want to be carted?
  - Will a recycling program be required?

(4) The experience of the applicant in solid waste collection.

25 years

(5) A balance sheet or equivalent financial statement prepared by a certified public accountant or other person satisfactory to the Board, as to the applicants last business year, showing the net worth of the business. All financial data submitted in compliance with the requirements with this division shall be confidential and shall not be regarded as public information. *(To be provided, being compiled.)*

(6) Planned routes and the area of the county the applicant expects to serve.

The details/questions laid out in #3 will guide route planning.

(7) A schedule of fees the applicant plans to charge.

The details/questions laid out in #3 will guide pricing.

(8) Any other information the Board may reasonably request.

**If the Ashe County Board of Commissioners agrees to the terms stated in this Letter of Intent, please sign. Please feel free to contact me at any time with questions or concerns. We at PEAK Sanitation look forward to serving Ashe County. Thank you very much.**



Warm regards,

**Keith Honeycutt**

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Missy Seivers

Clerk to the Board of Commissioners

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Todd McNeill

Chairman